

Territory Manager

Sierra Select Distributors Inc, the region's premier distributor of sophisticated home appliances, home electronics, outdoor appliances, mobile entertainment equipment, and floor-care products, has one immediate opening for a Dynamic Territory Manager in Southern California. This position will be responsible for developing new business growth, maintaining and growing existing relationships, and provides training to the dealers in the Southern California market from Orange County North to Bakersfield and the coast. Successful candidates must have a desire to succeed, motivated self-starter with proven sales growth, Bachelors Degree in Sales & Marketing or equivalent work experience in outside sales, 3+ years outside sales experience, ability to travel 80%, excellent Excel, Word, and other Microsoft programs, customer service and analytical skills.

Benefits & Compensation: Potential to earn a six figure income, Travel and Entertainment expense account, 401(k), Health, Dental, PTO, Basic Life, and employee purchase discount.

To apply for this position, please fax cover letter with resume and salary history to Human Resources at (916) 481-5212 or e-mail to: employment@sierraselect.com.